

RUENTEX

 Ruentex Materials Co., Ltd. (8463)

# 2019 Investors' Conference

2019/12

## Disclaimer

The forward-looking statements contained in this presentation are subject to risks and uncertainties and actual results may differ materially from those expressed or implied in these forward-looking statements.

Ruentex Materials Co., Ltd. makes no representation or warranty as to the accuracy or completeness of these forward-looking statements and nor does Ruentex Materials Co., Ltd. undertake any obligation to update any forward-looking statements, whether as a result of new information or future events.

# AGENDA

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**About Ruentex Materials**

**Financial Overview**

**Operating Strategy**

**Q&A**



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**About Ruentex Materials**

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# Company

Chairman	Mr. Lee, Chih Hung
President	Mr. Chiu, Hui Sheng
Established Date	Established in 1992
Head Office Address	10F, No.308, Sec.2, Bade Road, Taipei, Taiwan , R.O.C.
Factory Address:	No. 357, Da-An Road, Dongshan Township, Yilan County , Taiwan, R.O.C
Paid-in Capital	NT\$ 1,500,000,000
Main Profit Driver	Cement, Ready-mixed Mortar, Interior Design & Decoration Engineering



# Business



## Ruentex Interior Design

interior design , decoration  
engineering , landscape design  
engineering , Special building  
materials sales agent

Interior Design

Construction

## Ruentex Materials

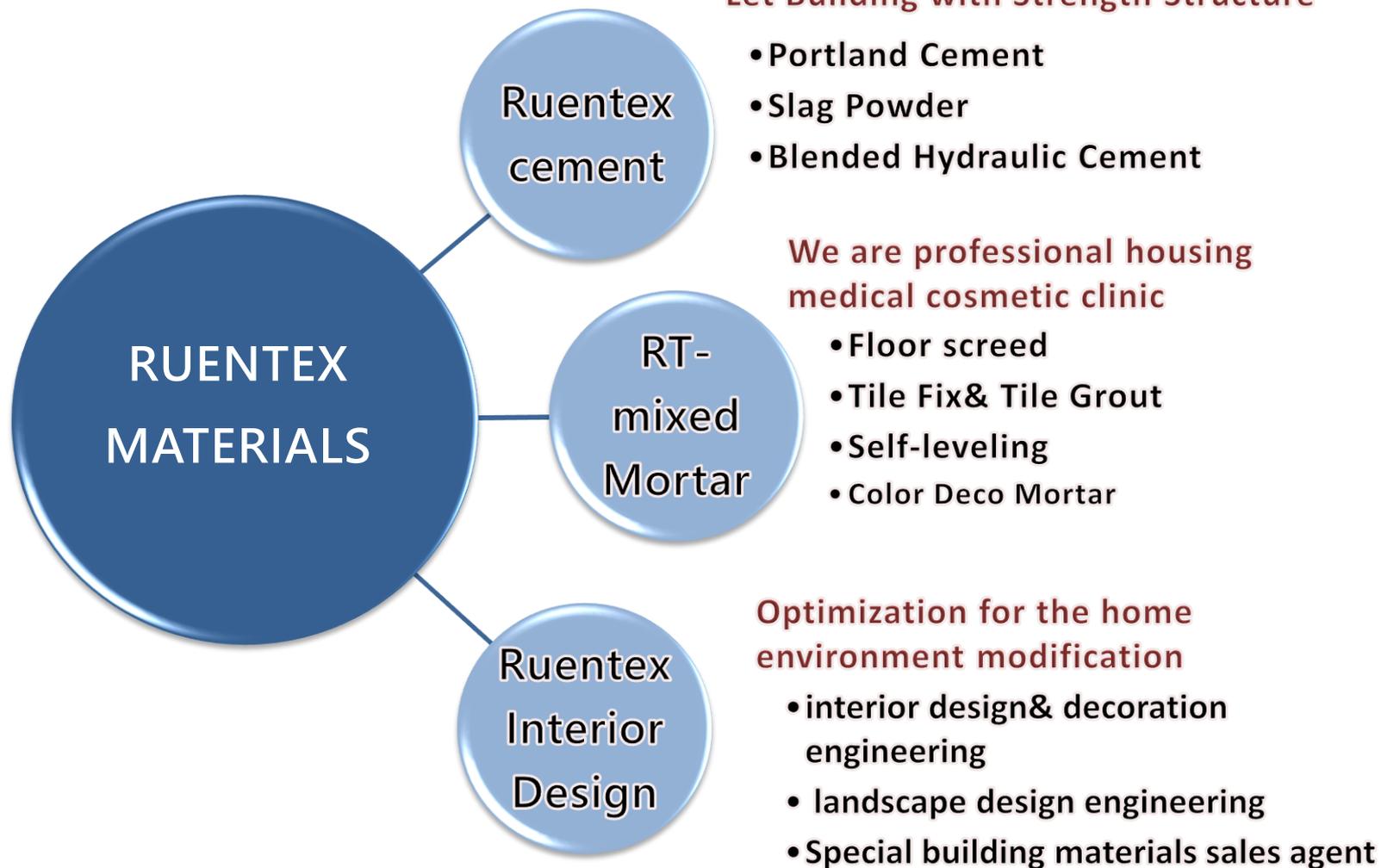
Cement, Slag, Ready-mixed Mortar,  
Mud Construction

Building Materials Supply

Architectural Design

Land Development

# Product



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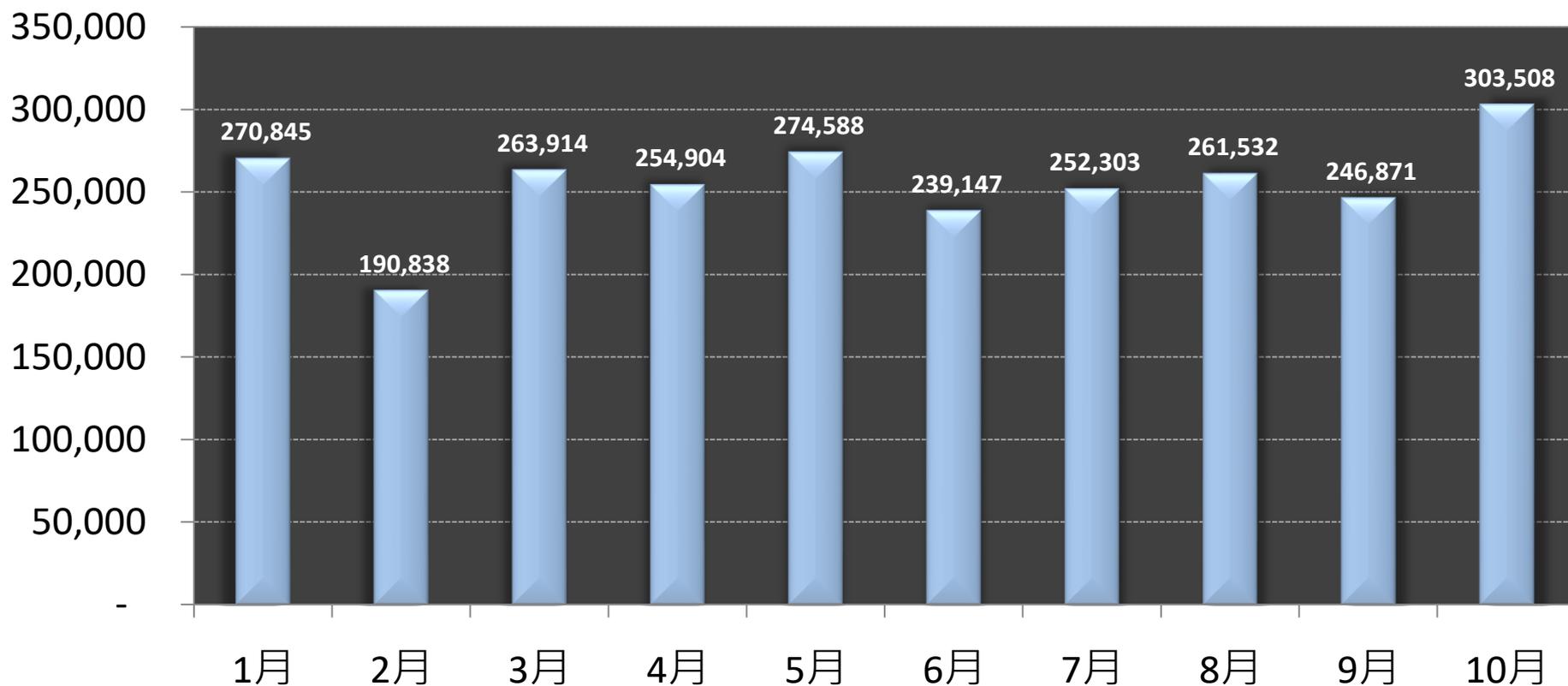
# Financial Overview - Comprehensive Income

Expressed in Thousands of New Taiwan Dollars, except EPS

Item	2019 Q1	2019 Q2	2019 Q3	2019 Q1 ~ Q3
Operating revenue	725,597	768,639	760,706	<b>2,254,942</b>
Operation costs	(656,357)	(714,856)	(673,123)	<b>(2,044,336)</b>
Gross profit	69,240	53,783	87,583	<b>210,606</b>
Operating expenses	(45,951)	(44,426)	(44,504)	<b>(134,881)</b>
Operating Profit	23,289	9,357	43,079	<b>75,725</b>
Total non-operating	(4,520)	(4,461)	(539)	<b>(9,520)</b>
Income before tax	18,769	4,896	42,540	<b>66,205</b>
Net income for the year	13,396	2,037	36,850	<b>52,283</b>
Total comprehensive income	16,141	(1,705)	28,325	<b>42,761</b>
Earnings per share	0.09	0.01	0.25	<b>0.35</b>

## The Monthly Revenue - 2019

Expressed in Thousands of New Taiwan Dollars



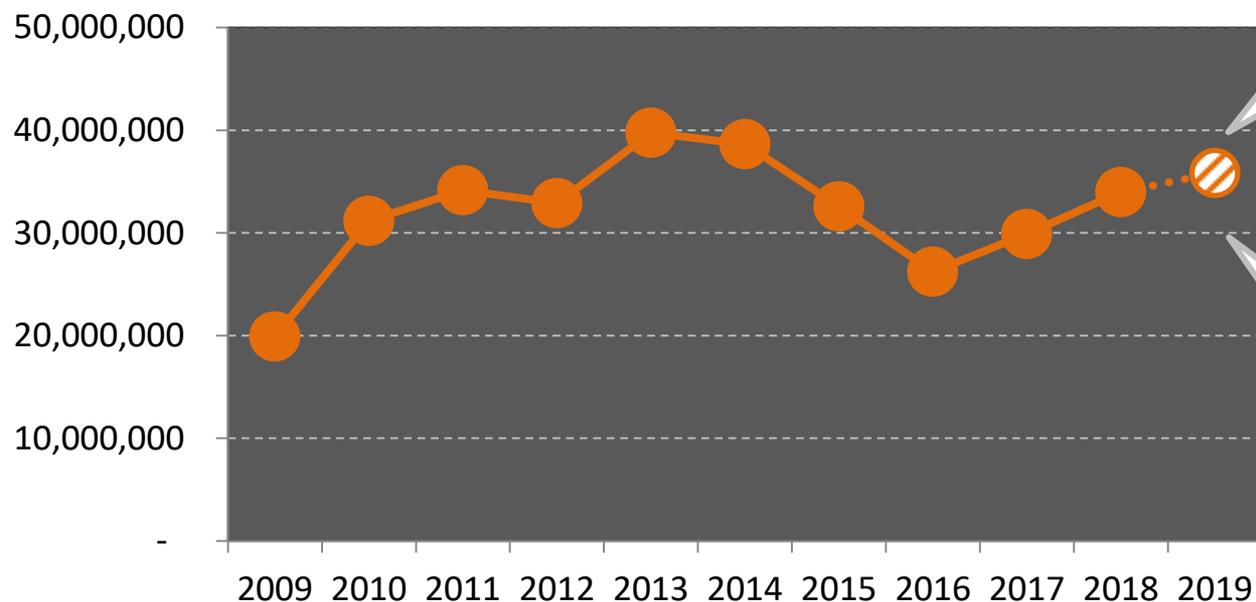
1-10月合計：2,558,450千元

# Financial Overview - Balance Sheets

2019/09/30 ; Expressed in Thousands of New Taiwan Dollars

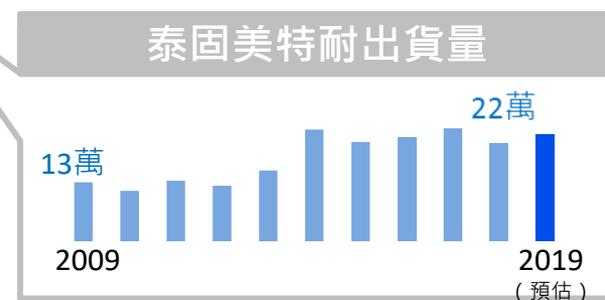
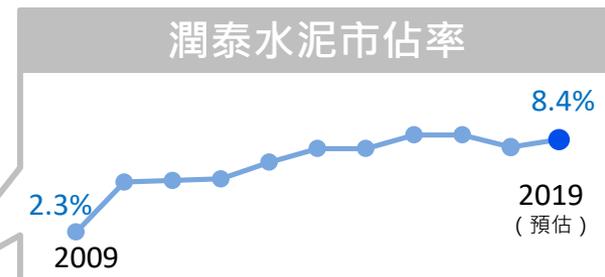
Asset	Amount	%	Liabilities and Equity	Amount	%
Current assets	1,365,792	29	Current Liabilities	1,057,121	22
financial asset at fair value through profit or loss -Non-current	61,198	1	Non-current Liabilities	1,354,330	29
Property, plant, equipment	2,984,912	64	<b>Total Liabilities</b>	<b>2,411,451</b>	<b>51</b>
Intangible Assets	220,590	5			
Deferred income tax assets	2,659	-	Capital Stock-common stock	1,500,000	32
other non-current assets	76,123	1	Capital surplus	656,157	14
			Legal reserve	99,829	2
			Special reserve	36,457	1
			Unappropriated earnings	53,359	1
			Other equity	(45,979)	(1)
			<b>Total equity</b>	<b>2,299,823</b>	<b>49</b>
<b>Total assets</b>	<b>4,711,274</b>	<b>100</b>	<b>Total liabilities and equity</b>	<b>4,711,274</b>	<b>100</b>

# Adversity and Development



Gross Floor Area (m<sup>2</sup>)  
Source: CPAMI

01-09為實際  
10-12為推估



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# Environment • Marketing • Niche products —

Raw materials /Fuel replacement • Circular Economy

Strengthen multi-channels • Expanding the southern market

Development of high performance niche products: Underwater foundation grout

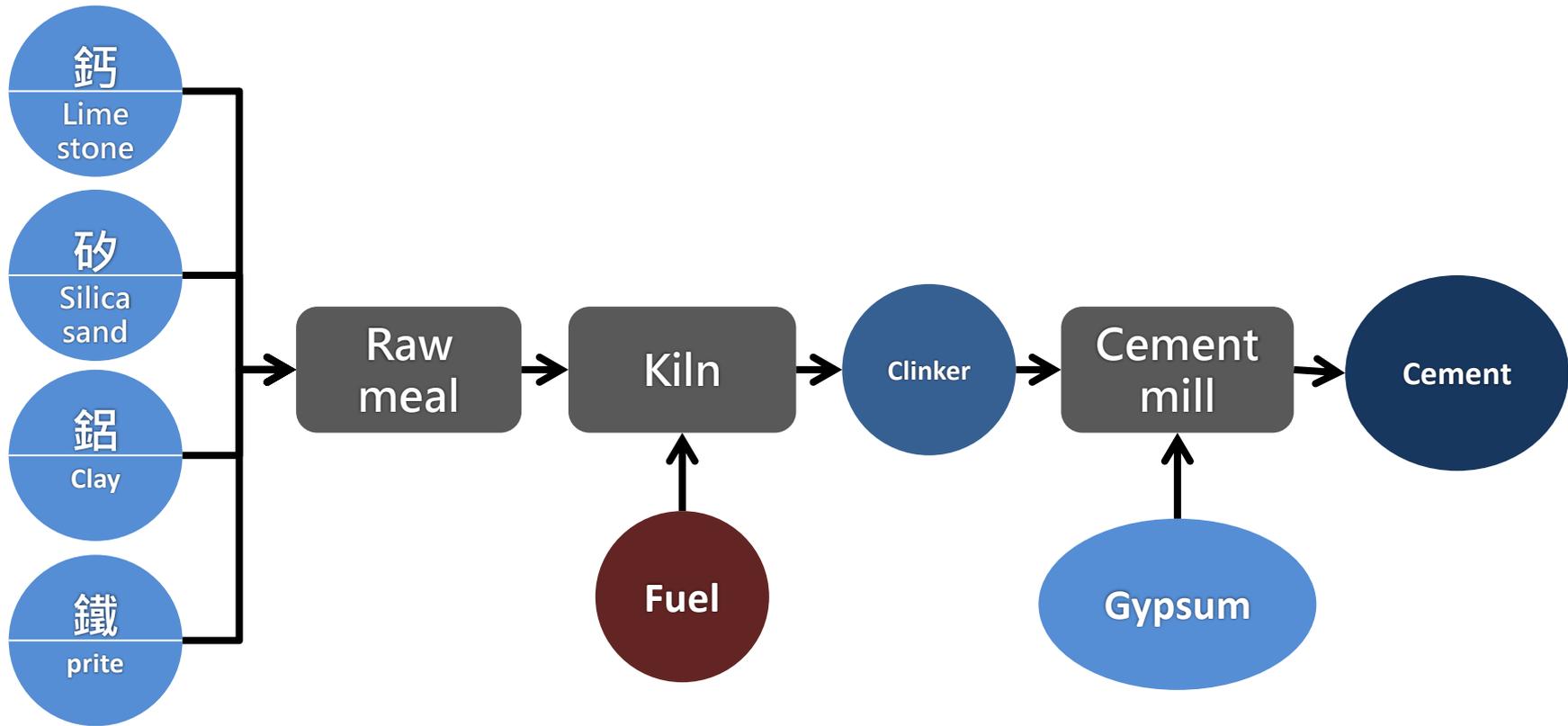
# Environment • Marketing • Niche products —

✓ Raw materials /Fuel replacement • Circular Economy

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Development of high performance niche products: Underwater foundation grout

# Cement production process

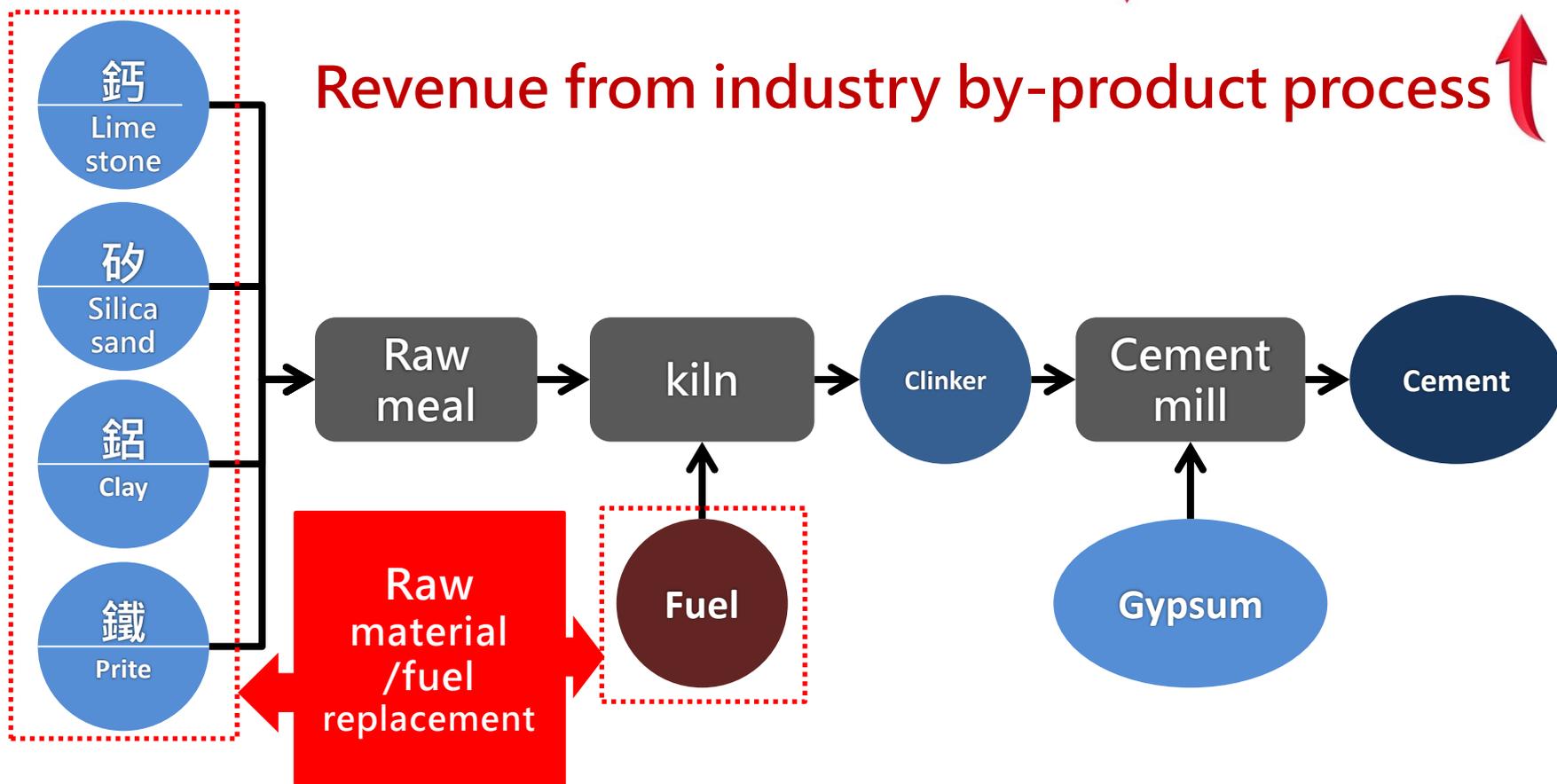


# Cement production process

Raw material and fuel cost



Revenue from industry by-product process



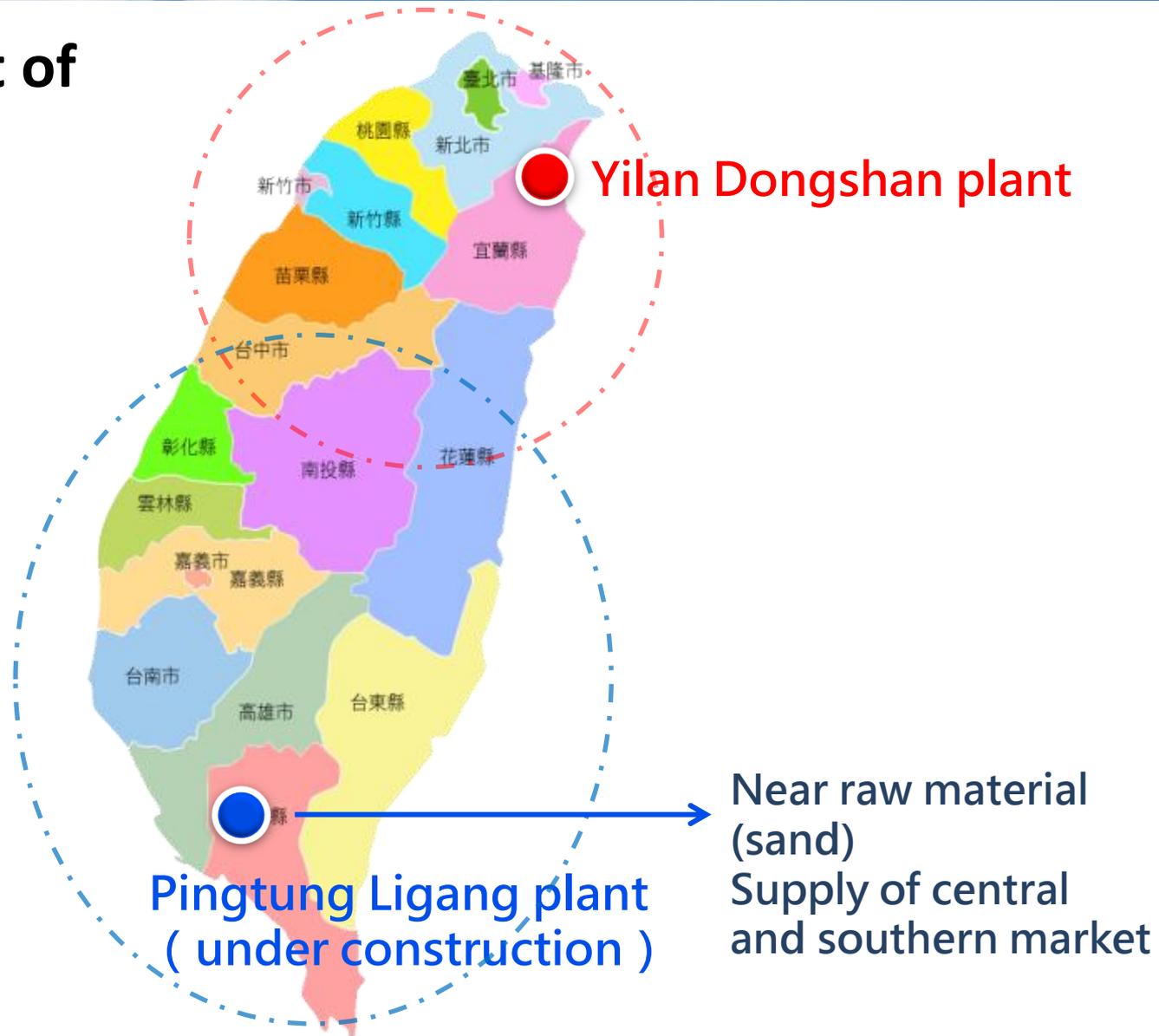
# Environment • Marketing • Niche products —

Raw materials /Fuel replacement • Circular Economy

✓ Strengthen multi-channels • Expanding the southern market

Development of high performance niche products: Underwater foundation grout

# Setup a new plant of RT-Mix in Ligang, Pingtung



## Brief • Visit • Exhibition · Increase products awareness



Presentation at the Real Estate Development of Kaohsiung

## Brief • Visit • Exhibition • Increase products awareness



## Brief • Visit • Exhibition · Increase products awareness



Construction industry from Taoyuan, Hsinchu, Miaoli visited Yilan Dongshan plant

## Brief • Visit • Exhibition • Increase products awareness



## Brief • Visit • Exhibition · Increase products awareness



Taipei Building Show

## Develop small packaged goods, close to the end user

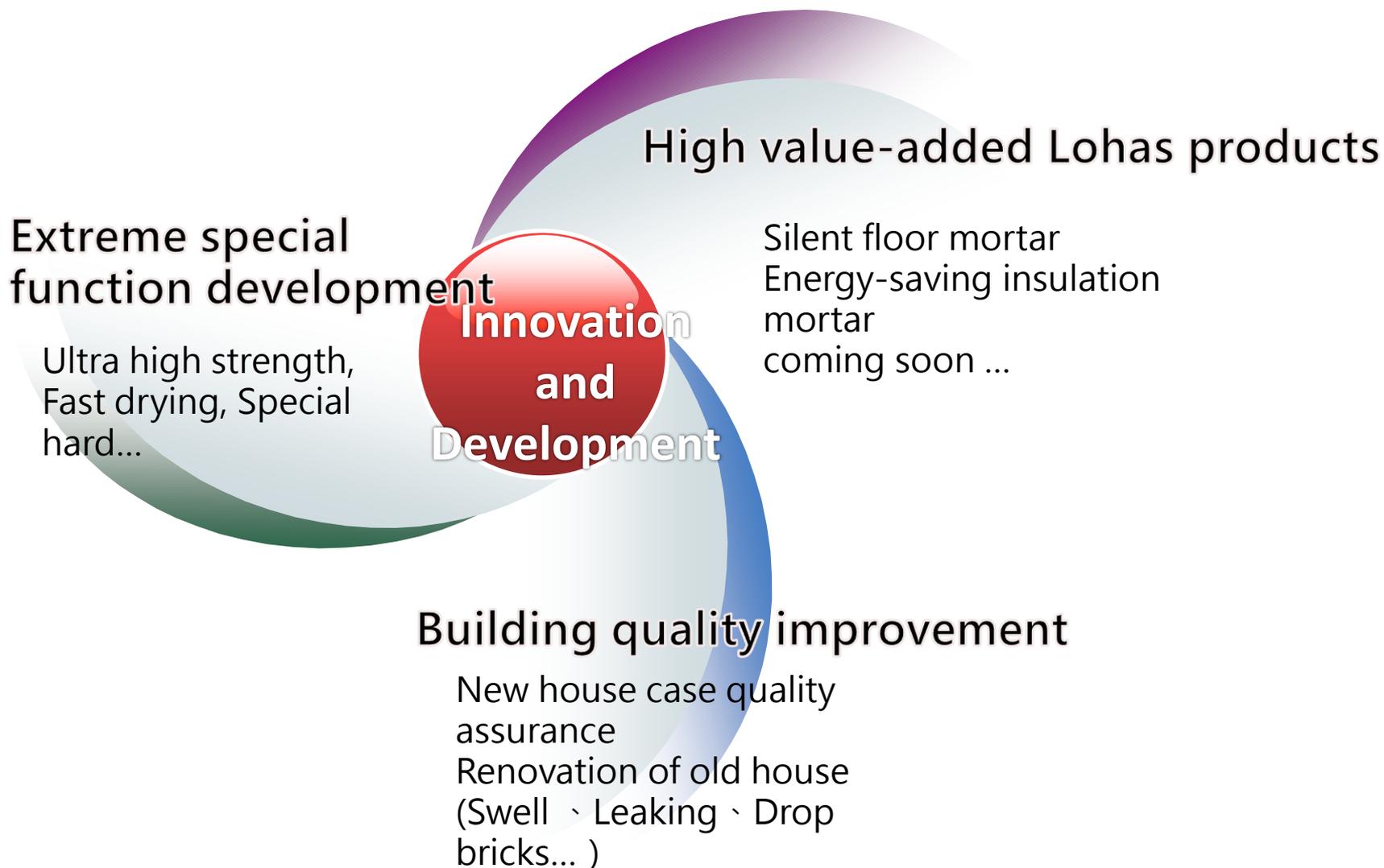


# Environment • Marketing • Niche products —

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 Development of high performance niche products: Underwater foundation grout



# Selecting the wind field: : 5.5 GW

WPD	
麗威 #2	350 MW
允能 @	708 MW

Ørsted	
大彰化 西北 #12	582.9 MW
大彰化 東北 #13	--
大彰化 西南 #14	631.9 MW
大彰化 東南 #15	605.2 MW

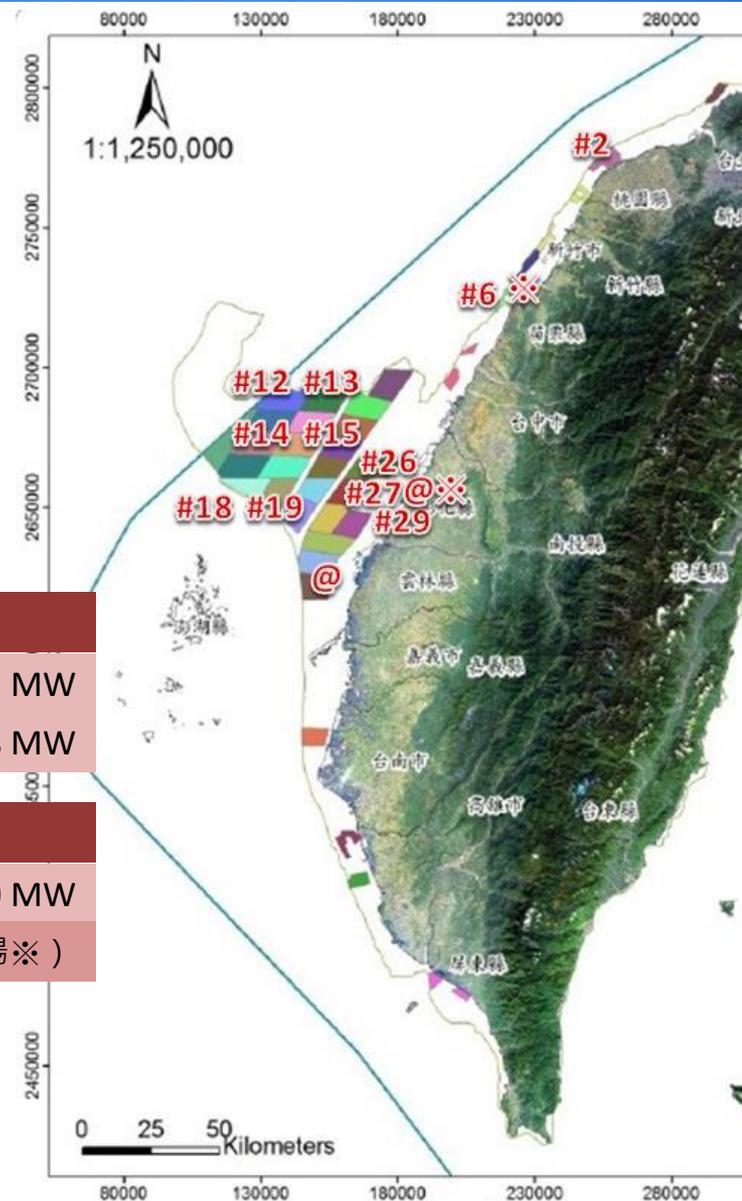
Swancor & Macquarie	
海能 #6	378 MW
海洋 (示範風場※)	

NPI	
海龍3號 #18	512 MW
海龍2號 #19	532 MW

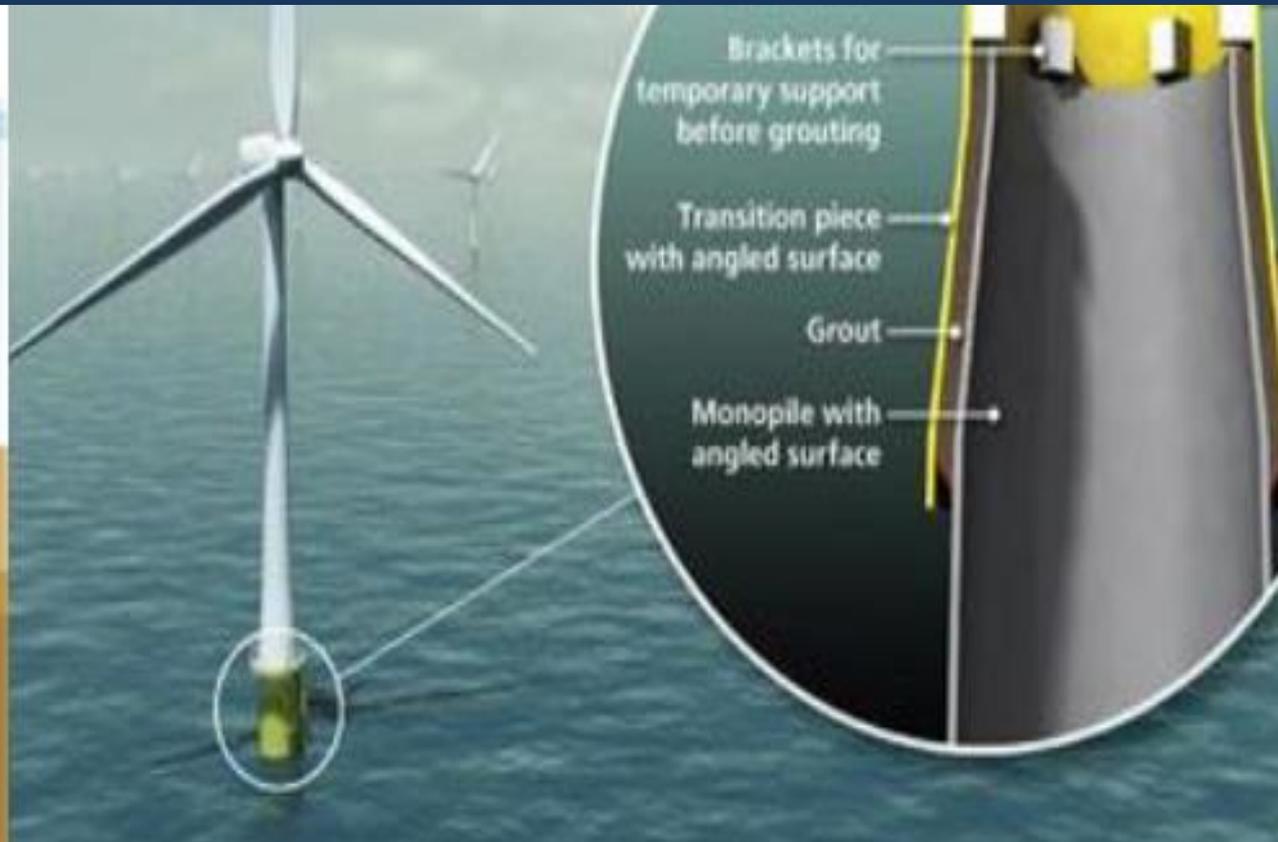
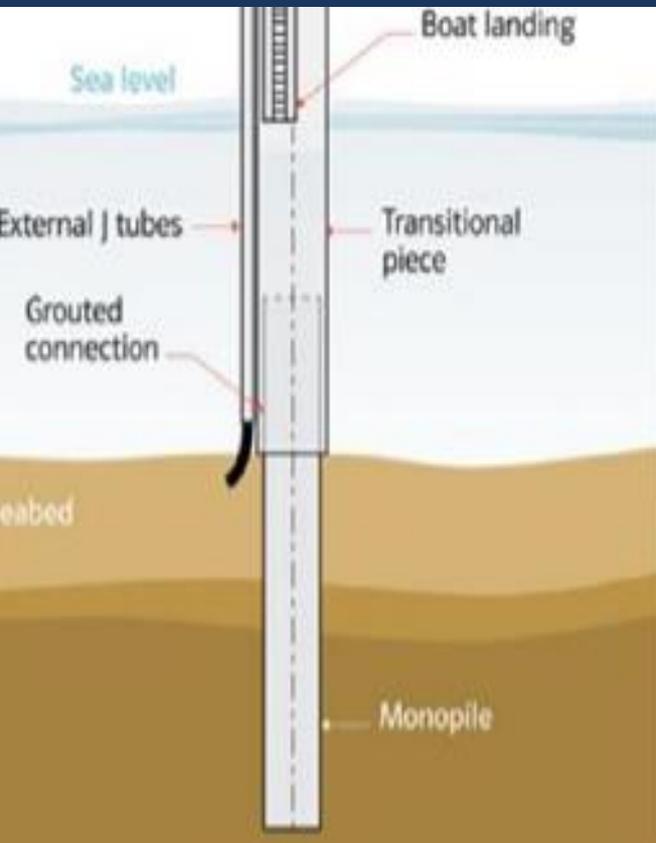
CSC	
中能 #29	300 MW

CIP	
彰芳 #27	552 MW
西島 @	48 MW

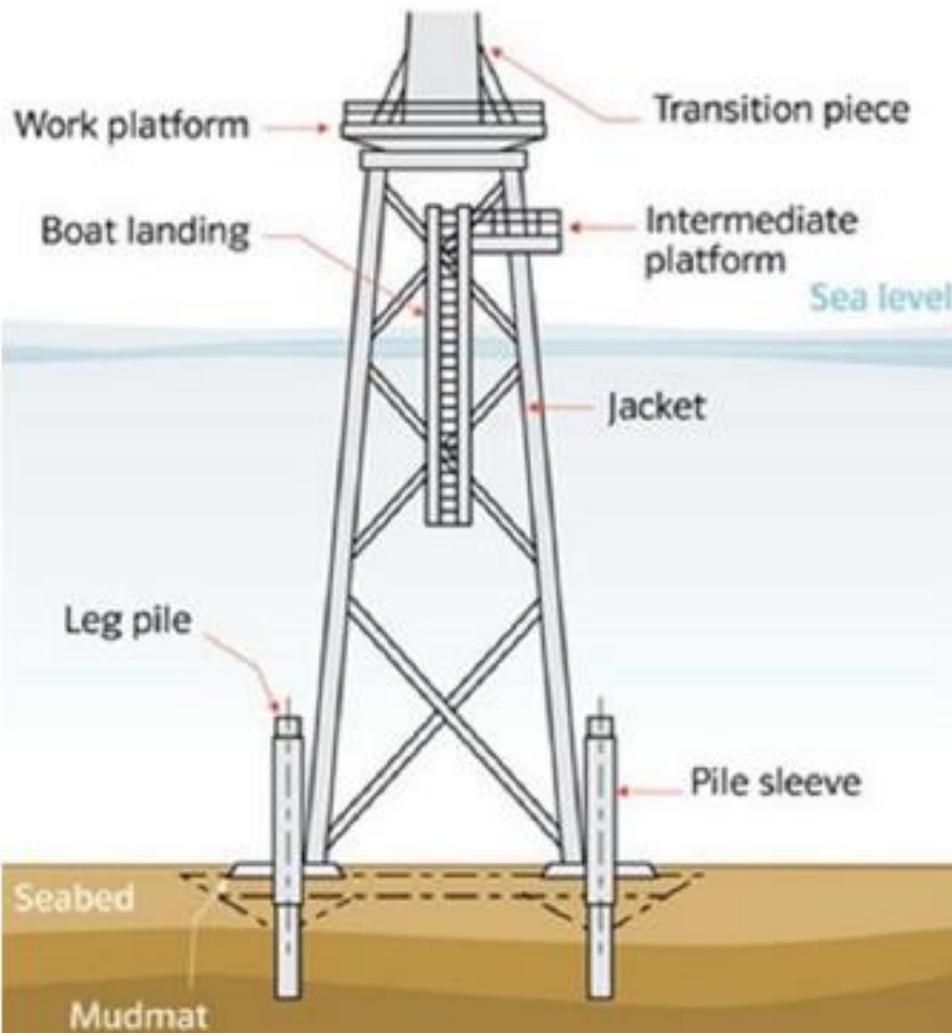
TPC	
台電 #26	300 MW
台電一期 (示範風場※)	



# Monopile



# Jacket



# ShifuGrout U799



# DNV.GL Certification

To ensure material performance complies with offshore wind turbine structure



Equipment, personnel, and QC for stable system

**Material Performance**  
( Lab Test )

**Mock-up test**

**Manufacture**  
( Plant Certification )

**Production Process**  
(Grouting Process Certification)

To ensure material performance complies with offshore construction environment

Equipment, personnel, QC, and emergencies





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**Thank You for Your Attention**

