

RUENTEX

 Ruentex Materials Co., Ltd. (8463)

2017 Investors' Conference

2017/12/26

Disclaimer

The forward-looking statements contained in this presentation are subject to risks and uncertainties and actual results may differ materially from those expressed or implied in these forward-looking statements.

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AGENDA

About Ruentex Materials

Financial Overview

Operating Strategy

Q&A



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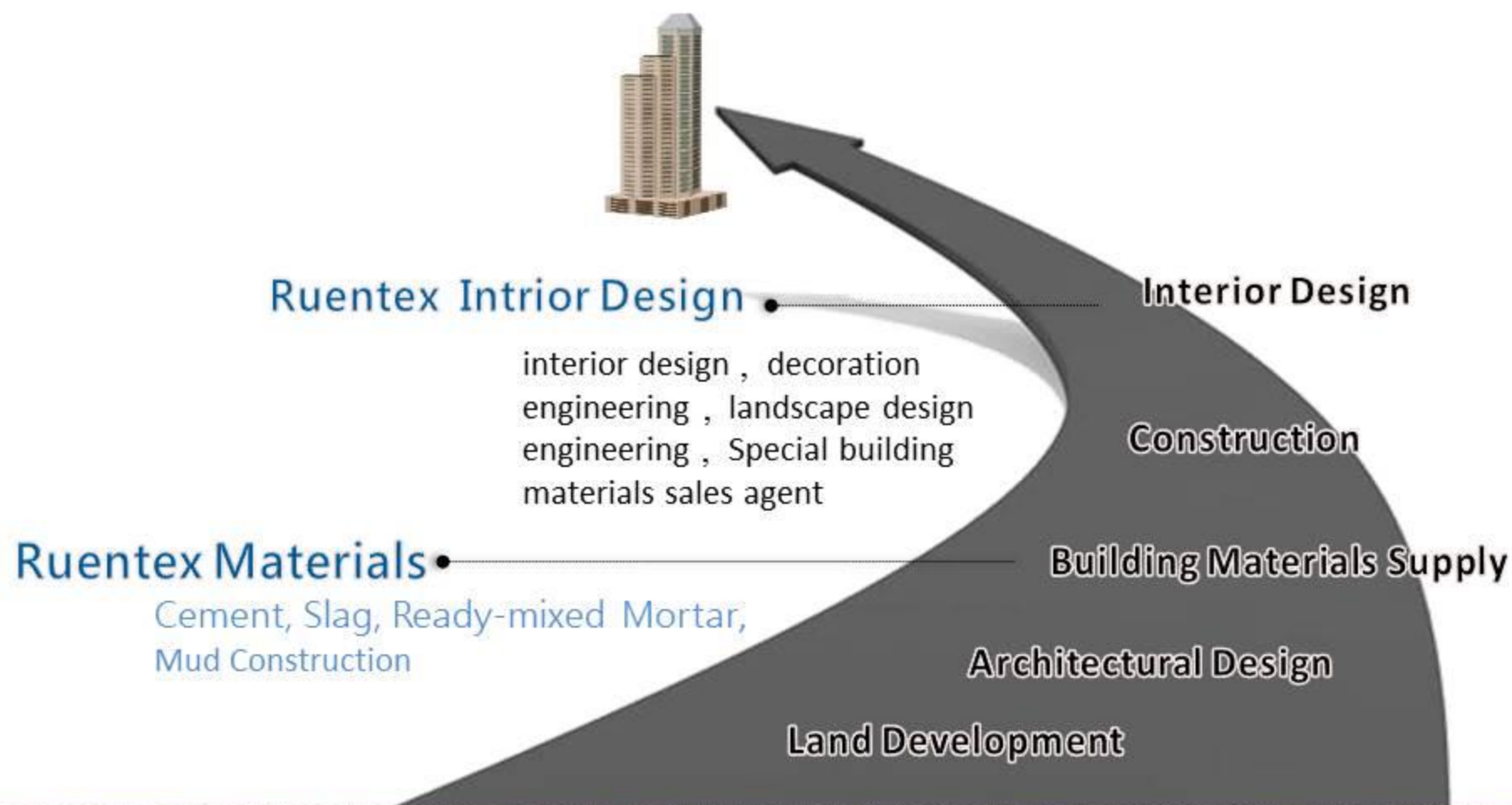


Company

Chairman	Mr. Lee, Chih Hung
President	Mr. Chiu, Hui Sheng
Established Date	Established in 1992
Head Office Address	10F, No.308, Sec.2, Bade Road, Taipei, Taiwan, R.O.C.
Factory Address:	No. 357, Da-An Road, Dongshan Township, Yilan County, Taiwan, R.O.C
Paid-in Capital	NT\$ 1,500,000,000
Main Profit Driver	Cement, Ready-mixed Mortar, Interior Design & Decoration Engineering



Business



Product



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Financial Overview - Comprehensive Income

Expressed in Thousands of New Taiwan Dollars, except EPS

Item	2017 Q1	2017 Q2	2017 Q3	2017 Q1 ~ Q3
Operating revenue	666,992	691,820	684,160	2,042,972
Operation costs	(597,885)	(604,684)	(584,018)	(1,786,587)
Gross profit	69,107	87,136	100,142	256,385
Operating expenses	(45,347)	(43,194)	(54,489)	(143,030)
Operating Profit	23,760	43,942	45,653	113,355
Total non-operating	(6,077)	(3,220)	(3,382)	(12,679)
Income before tax	17,683	40,722	42,271	100,676
Net income for the year	14,639	33,204	30,690	78,533
Total comprehensive income	9,285	29,373	24,952	63,610
Earnings per share	0.10	0.22	0.20	0.52

The Monthly Revenue - 2017

Expressed in Thousands of New Taiwan Dollars

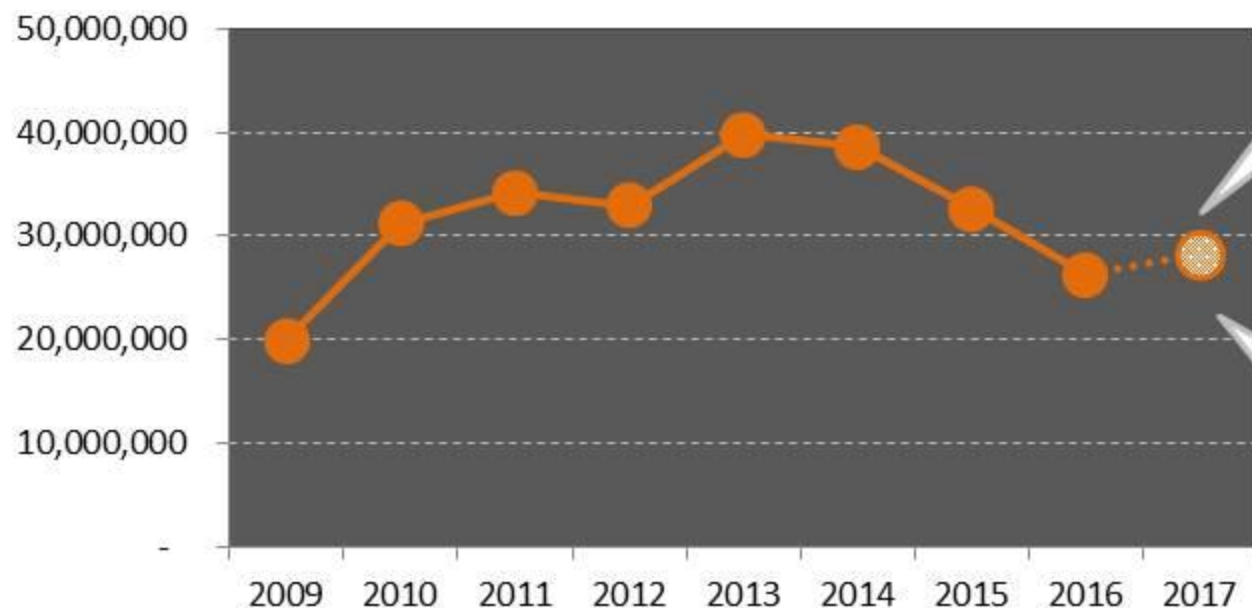


Financial Overview - Balance Sheets

2017/09/30 ; Expressed in Thousands of New Taiwan Dollars

Asset	Amount	%	Liabilities and Equity	Amount	%
Current assets	1,340,805	30	Current Liabilities	1,047,996	23
Available-for-sale financial assets-non current	69,593	1	Non-current Liabilities	1,118,607	25
Property, plant, equipment	2,820,188	63	Total Liabilities	2,166,603	48
Intangible Assets	204,228	5			
Deferred income tax assets	7,960	--	Capital Stock-common stock	1,500,000	33
other non-current assets	26,444	1	Capital surplus	656,157	15
			Legal reserve	74,002	2
			Special reserve	26,425	1
			Unappropriated earnings	87,379	2
			Other equity	(41,348)	(1)
			Total equity	2,302,615	52
Total assets	4,469,218	100	Total liabilities and equity	4,469,218	100

Adversity and Development



Gross Floor Area (m²)

Source: CPAMI


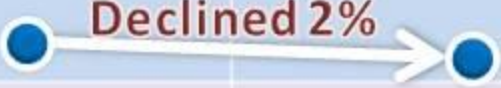
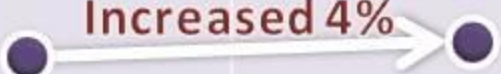
潤泰水泥市佔率



泰固美特耐出貨量



Cement Industry Downturn, RT-Cement strive to stabilize and anti-recession

	1 ~ 3Q16	1 ~ 3Q17
The domestic Cement Consumption (unit: tons)	7,635,359	6,234,016
	 Declined 18%	
RT-Cement Sales Volume (unit: tons)	556,550	544,126
	 Declined 2%	
RT-Cement Market Share (%)	8.4%	8.7%
	 Increased 4%	

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Expand Ready-Mixed mortar sales _____

The basic functional products have been introduced into the market
Strengthen the promotion of special functional products
Strengthen the multi-channel sales

Expand Ready-Mixed mortar sales _____

- ✓ The basic functional products have been introduced into the market
- Strengthen the promotion of special functional products
- Strengthen the multi-channel sales



Ready-mixed

Mortar ?

Purpose ?

Method ?

Benefit ?

Price ?



採發協會演講



苗栗縣建築公會展示

高雄市不動產開發商業同業公會 聯合舉辦
高雄市不動產代銷經紀商業同業公會

潤泰精密材料分享 潤德公司經驗分享

日期 106年6月22日

主講人 潤泰集團副總經理 楊景鼎 博士
潤德室內設計公司經理 高翔



高雄市不動產公會參訪冬山工廠

好 ≠ 貴
好 = 適材適所
= 以合理的價格，創造高價值





宜蘭縣泥作達人大賽



2017台北國際建材展



2017台北國際建材展



2017台北國際建材展



苗栗縣建築師公會及不動產協會 產品分享

Know, Understand, Will buy !

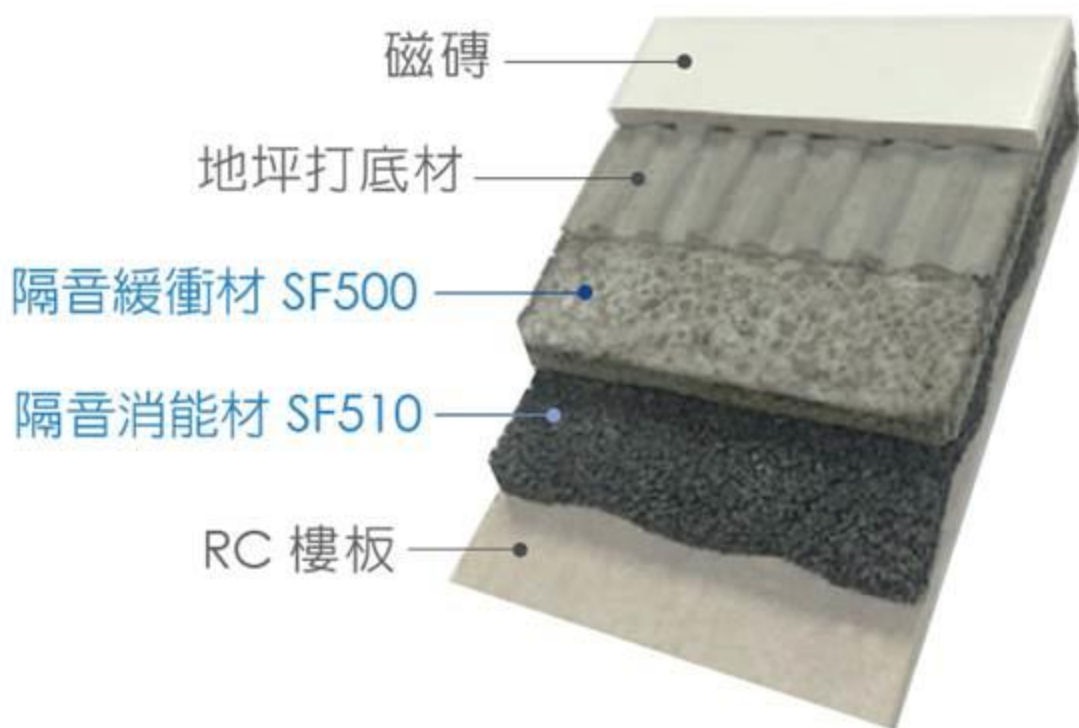


Expand Ready-Mixed mortar sales _____


- ✓ The basic functional products have been introduced into the market
- Strengthen the promotion of special functional products
- Strengthen the multi-channel sales

隔音地坪

精益求精 降低噪音分貝達**21db**



新莊商用暨住宅新建案
台南自用住宅案
永和住宅新建案
新店自用住宅案
中山北路住宅新建案
松山商用暨住宅新建案
蘆洲自用住宅案
和平東路住宅新建案
辛亥路住宅新建案
八德路住宅新建案
市民大道住宅新建案
(至2017/12/15)



Traditional concrete floor sample with a glass tube on top.

傳統地坪砂漿

消能複合材隔音地坪

節能隔熱材

牆體系統比傳統砂漿降低室溫達 3°C 以上



2017年出貨量
較2016年
成長88%

(至2017/12/15)

抗白華防病變打底材

降低白華機率達85%以上



2017年出貨量

較2016年**成長20%**

(至2017/12/15)

Expand Ready-Mixed mortar sales _____

The basic functional products have been introduced into the market

Strengthen the promotion of special functional products

✓ Strengthen the multi-channel sales



Existing sales network



Strengthen the domestic distribution network,
Expansion in the new construction projects and decoration market

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Thank you

