

RUENTEX

 Ruentex Materials Co., Ltd. (8463)

# 2018 Investors' Conference

2018/12/17

## Disclaimer

The forward-looking statements contained in this presentation are subject to risks and uncertainties and actual results may differ materially from those expressed or implied in these forward-looking statements.

Ruentex Materials Co., Ltd. makes no representation or warranty as to the accuracy or completeness of these forward-looking statements and nor does Ruentex Materials Co., Ltd. undertake any obligation to update any forward-looking statements, whether as a result of new information or future events.



# AGENDA

---

**About Ruentex Materials**

**Financial Overview**

**Operating Strategy**

**Q&A**



# AGENDA

---

**About Ruentex Materials**

Financial Overview

Operating Strategy

Q&A





# Company

Chairman	Mr. Lee, Chih Hung
President	Mr. Chiu, Hui Sheng
Established Date	Established in 1992
Head Office Address	10F, No.308, Sec.2, Bade Road, Taipei, Taiwan , R.O.C.
Factory Address:	No. 357, Da-An Road, Dongshan Township, Yilan County , Taiwan, R.O.C
Paid-in Capital	NT\$ 1,500,000,000
Main Profit Driver	Cement, Ready-mixed Mortar, Interior Design & Decoration Engineering



# Business



## Ruentex Interior Design

interior design , decoration  
engineering , landscape design  
engineering , Special building  
materials sales agent

Interior Design

Construction

## Ruentex Materials

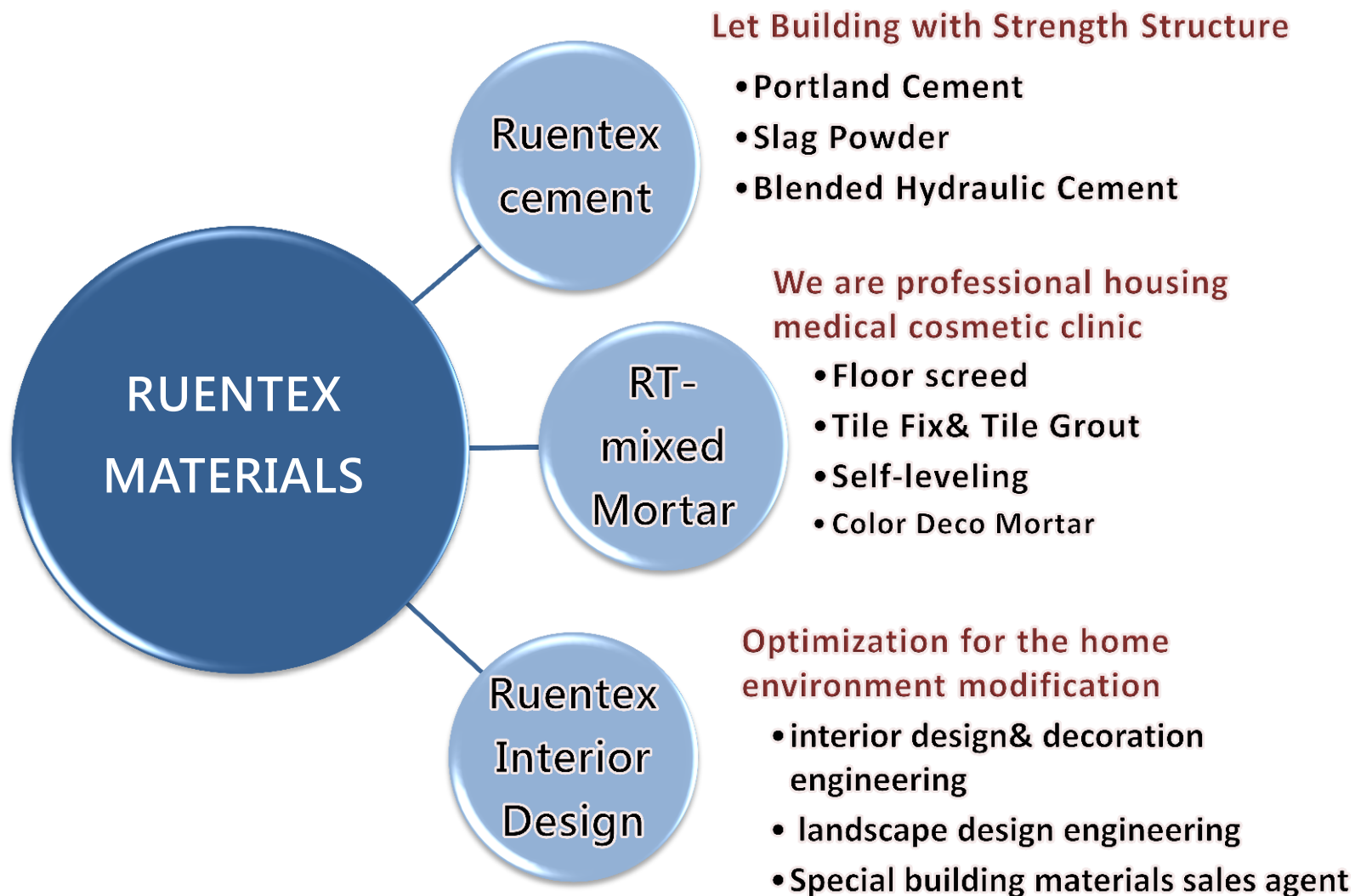
Cement, Slag, Ready-mixed Mortar,  
Mud Construction

Building Materials Supply

Architectural Design

Land Development

# Product





# AGENDA

---

About Ruentex Materials

**Financial Overview**

Operating Strategy

Q&A



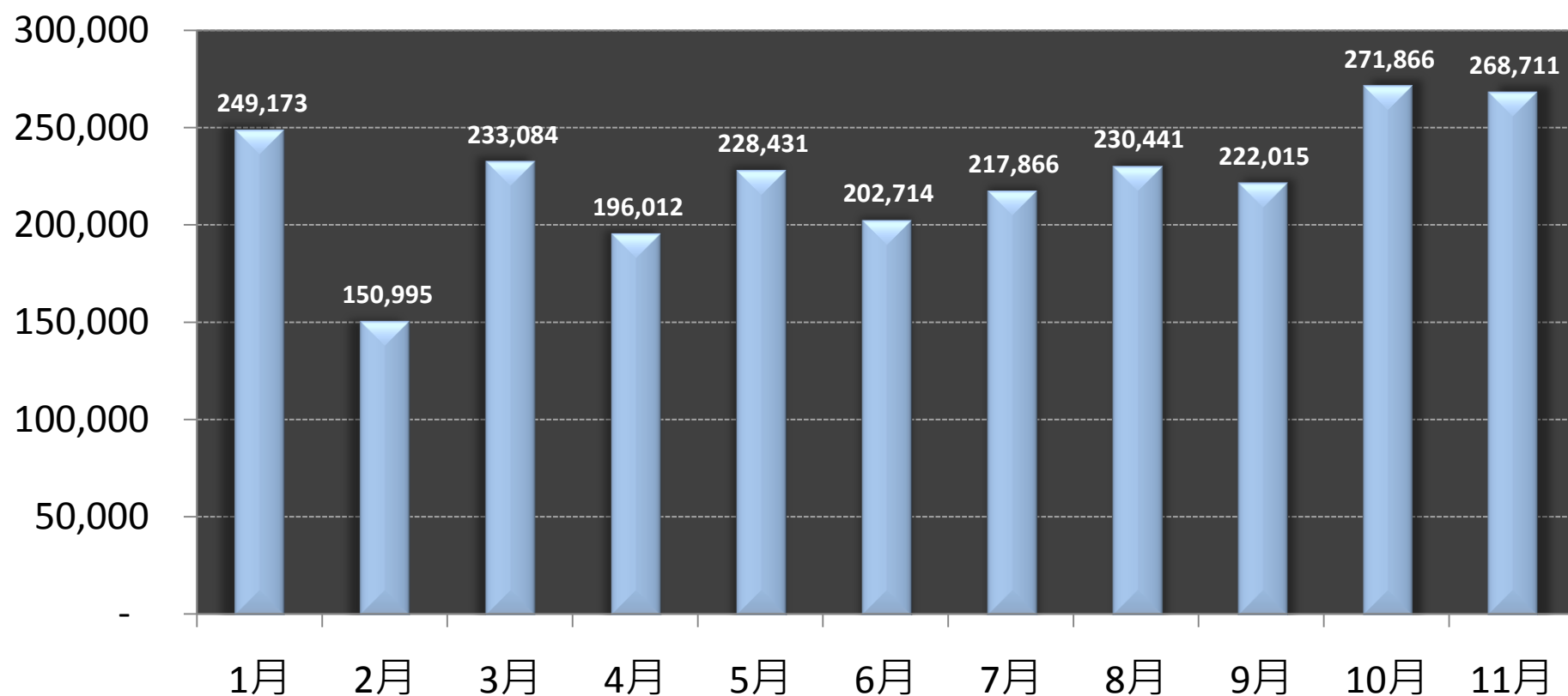
# Financial Overview - Comprehensive Income

Expressed in Thousands of New Taiwan Dollars, except EPS

Item	2018 Q1	2018 Q2	2018 Q3	2018 Q1 ~ Q3
Operating revenue	633,252	627,157	670,322	<b>1,930,731</b>
Operation costs	(573,910)	(541,554)	(596,786)	<b>(1,712,250)</b>
Gross profit	59,342	85,603	73,536	<b>218,481</b>
Operating expenses	(42,327)	(48,161)	(43,884)	<b>(134,372)</b>
Operating Profit	17,015	37,442	29,652	<b>84,109</b>
Total non-operating	(3,726)	(4,124)	2,071	<b>(5,779)</b>
Income before tax	13,289	33,318	31,723	<b>78,330</b>
Net income for the year	10,382	26,643	26,117	<b>63,142</b>
Total comprehensive income	19,836	30,406	23,439	<b>73,681</b>
Earnings per share	0.07	0.18	0.17	<b>0.42</b>

## The Monthly Revenue - 2018

Expressed in Thousands of New Taiwan Dollars



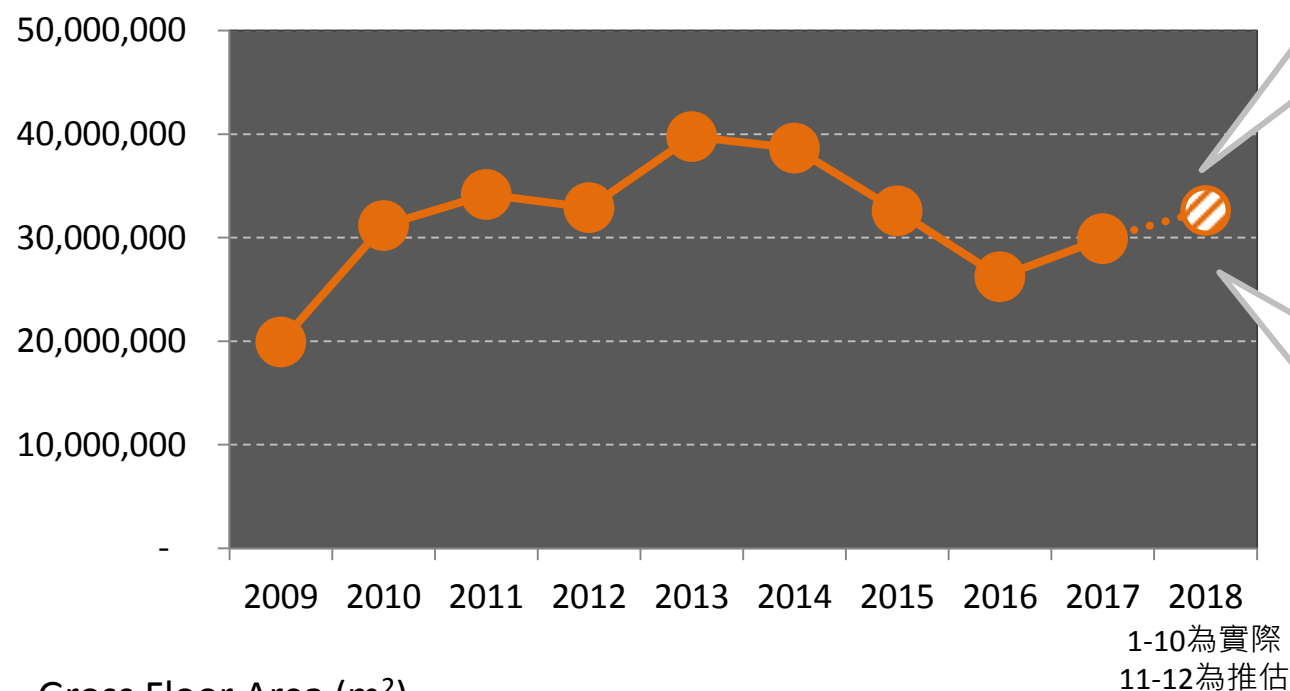


# Financial Overview - Balance Sheets

2018/09/30 ; Expressed in Thousands of New Taiwan Dollars

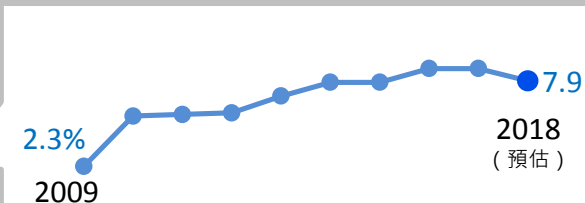
Asset	Amount	%	Liabilities and Equity	Amount	%
Current assets	1,374,739	30	Current Liabilities	975,291	21
financial asset at fair value through profit or loss - Non-current	84,707	2	Non-current Liabilities	1,269,474	28
Property, plant, equipment	2,874,959	63	<b>Total Liabilities</b>	<b>2,244,765</b>	<b>49</b>
Intangible Assets	203,065	4			
Deferred income tax assets	3,391	-	Capital Stock-common stock	1,500,000	33
other non-current assets	22,361	1	Capital surplus	656,157	14
			Legal reserve	88,217	2
			Special reserve	37,662	1
			Unappropriated earnings	63,544	1
			Other equity	(27,123)	-
			<b>Total equity</b>	<b>2,318,457</b>	<b>51</b>
<b>Total assets</b>	<b>4,563,222</b>	<b>100</b>	<b>Total liabilities and equity</b>	<b>4,563,222</b>	<b>100</b>

# Adversity and Development

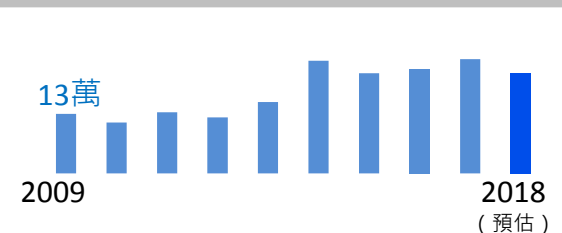


Gross Floor Area (m<sup>2</sup>)  
Source: CPAMI

潤泰水泥市佔率



泰固美特耐出貨量





# AGENDA

---

About Ruentex Materials

Financial Overview

**Operating Strategy**

Q&A



# Environment • Marketing • Niche products —

Raw materials /Fuel replacement • Circular Economy

Strengthen multi-channels • Expanding the southern market

Development of high performance niche products: Underwater foundation grout



# Environment • Marketing • Niche products —

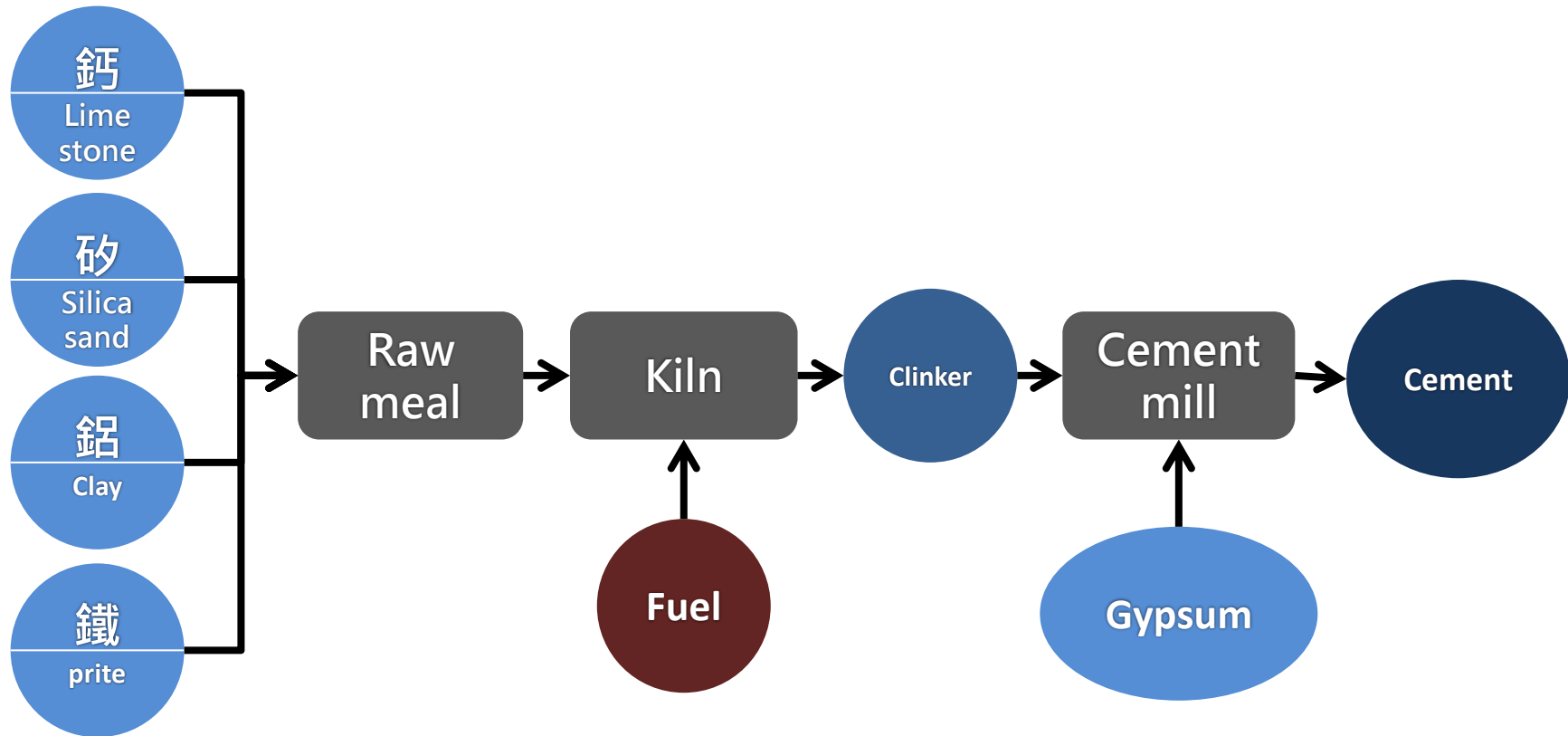


Raw materials /Fuel replacement • Circular Economy

Strengthen multi-channels • Expanding the southern market

Development of high performance niche products: Underwater foundation grout

# Cement production process

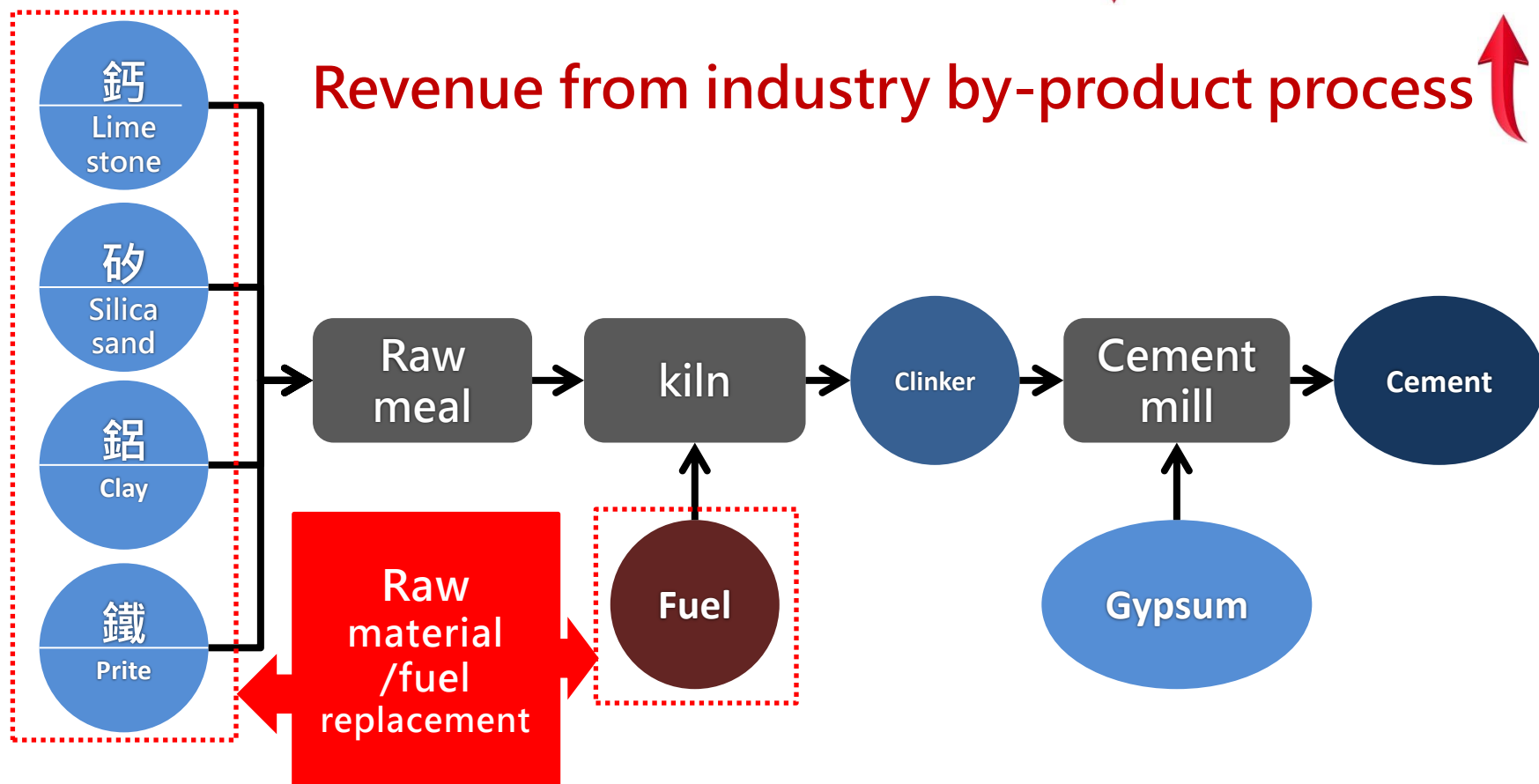


# Cement production process

Raw material and fuel cost



Revenue from industry by-product process







# Environment • Marketing • Niche products —

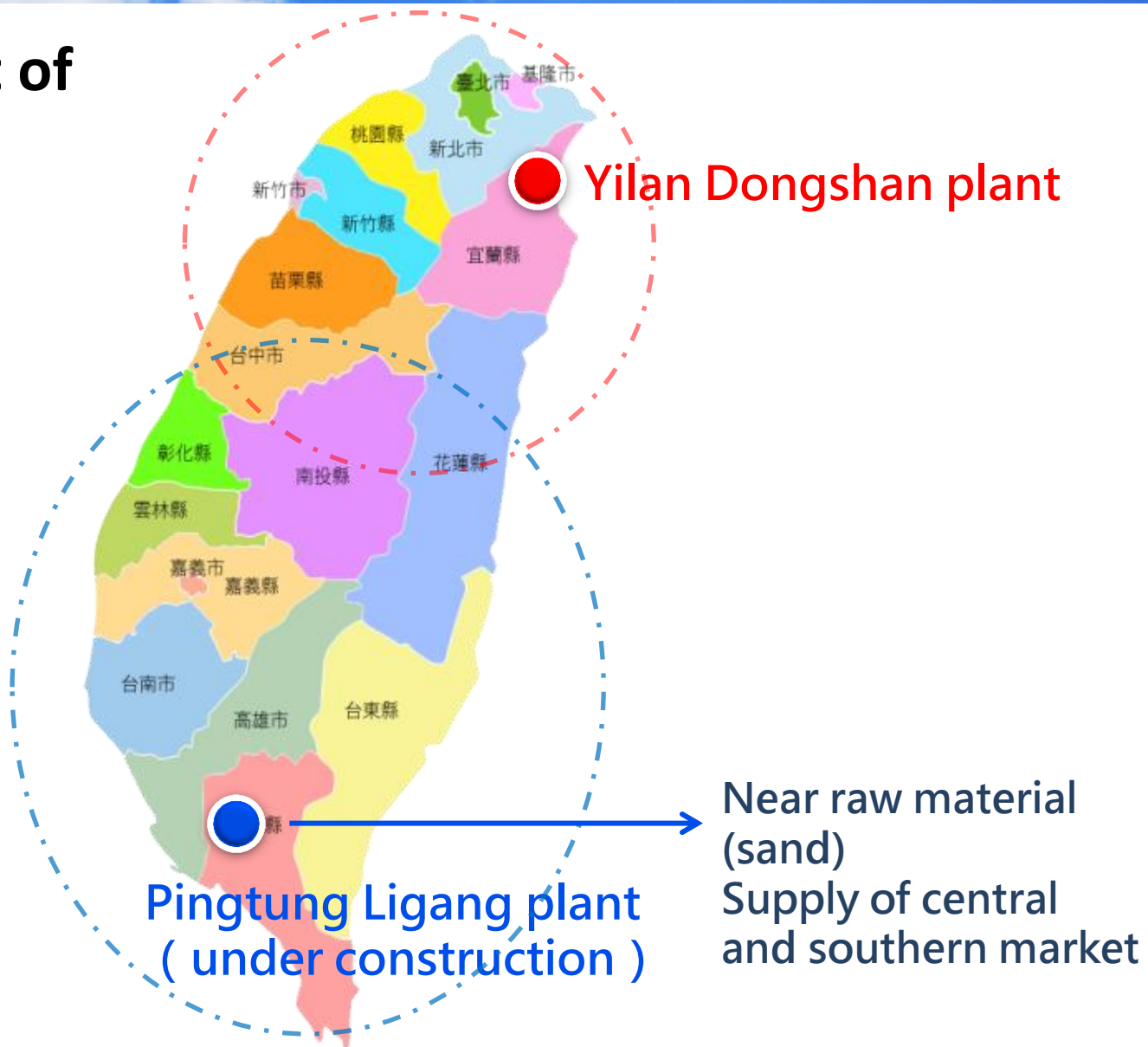
Raw materials /Fuel replacement • Circular Economy



Strengthen multi-channels • Expanding the southern market

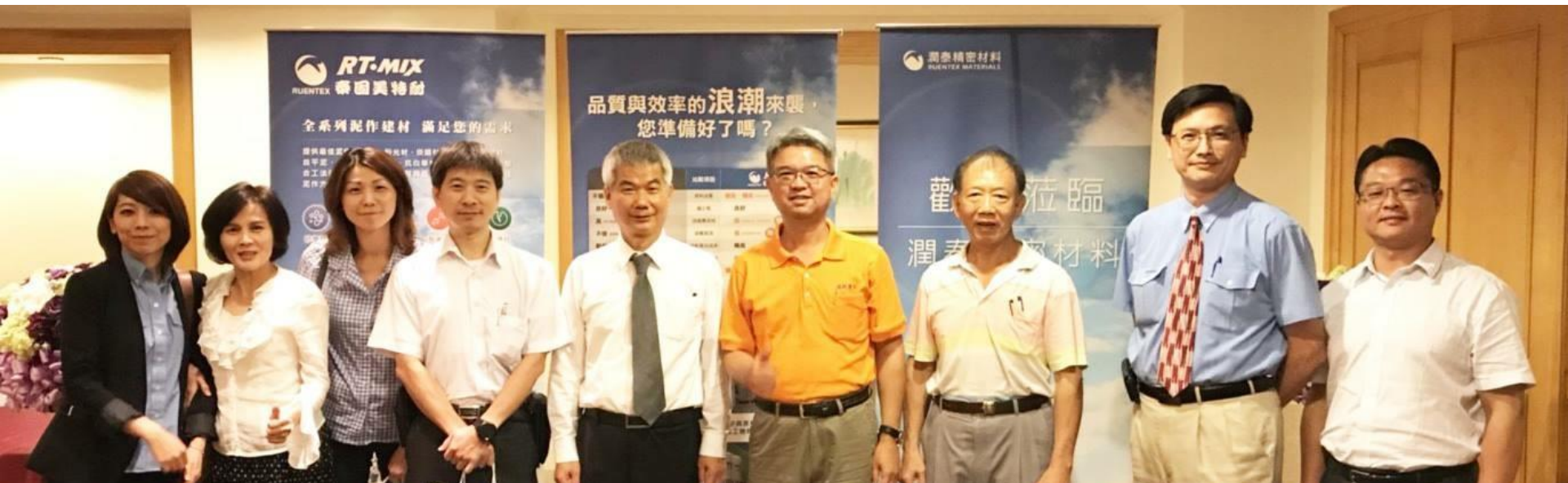
Development of high performance niche products: Underwater foundation grout

# Setup a new plant of RT-Mix in Ligang, Pingtung





## Brief • Visit • Exhibition · Increase products awareness



Presentation at the Real Estate  
Development of Kaohsiung



## Brief • Visit • Exhibition • Increase products awareness





## Brief • Visit • Exhibition · Increase products awareness





## Brief • Visit • Exhibition • Increase products awareness



Kaohsiung Building Show



## Brief • Visit • Exhibition • Increase products awareness



Taipei Building Show



## Develop small packaged goods, close to the end user





# Environment • Marketing • Niche products —

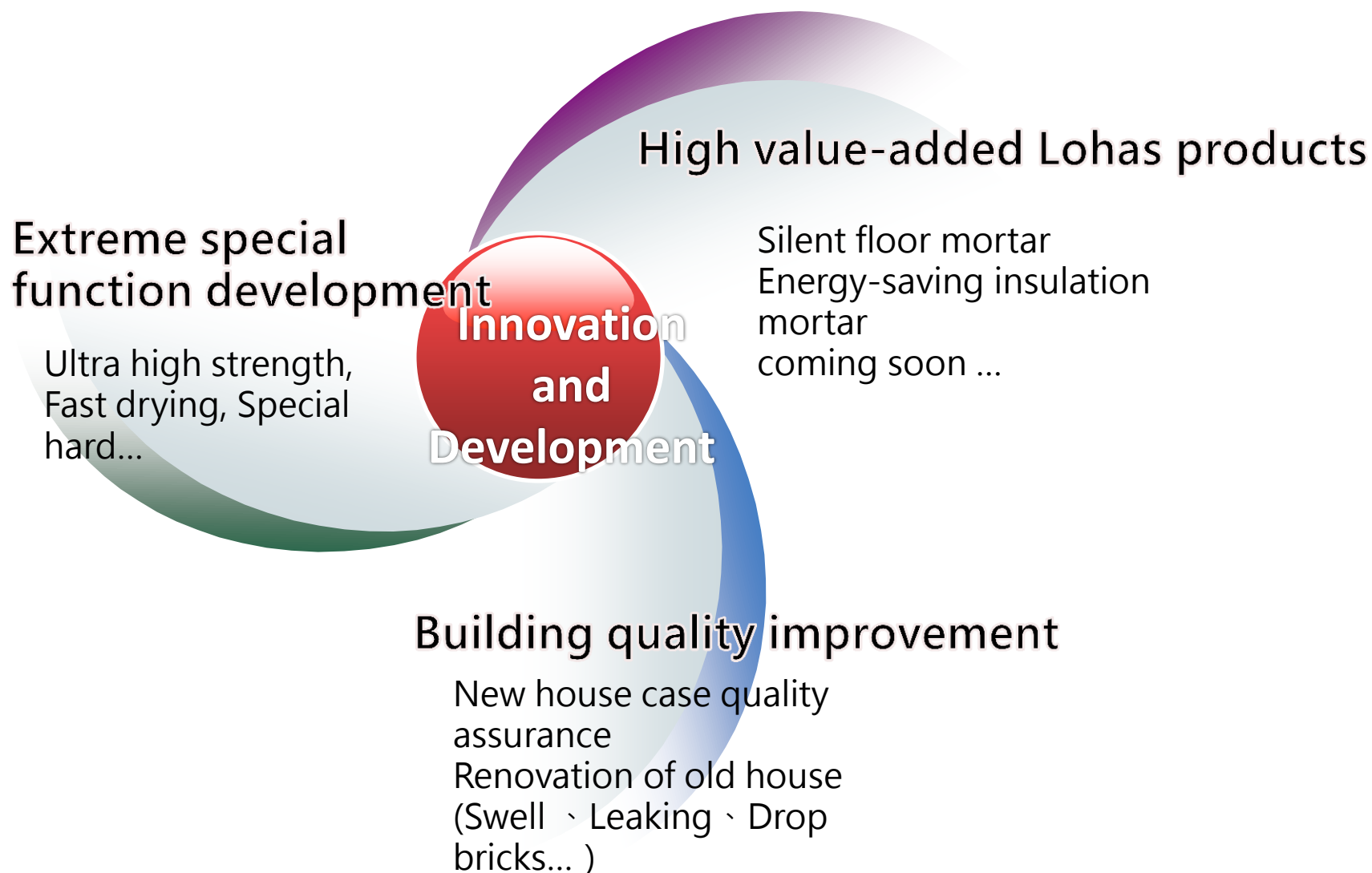
Raw materials /Fuel replacement • Circular Economy



Strengthen multi-channels • Expanding the southern market

Development of high performance niche products: Underwater foundation grout





Selecting the wind field: : **5.5 GW**

WPD	
麗威 #2	350 MW
允能 @	708 MW

Ørsted	
大彰化 西北 #12	582.9 MW
大彰化 東北 #13	--
大彰化 西南 #14	631.9 MW
大彰化 東南 #15	605.2 MW

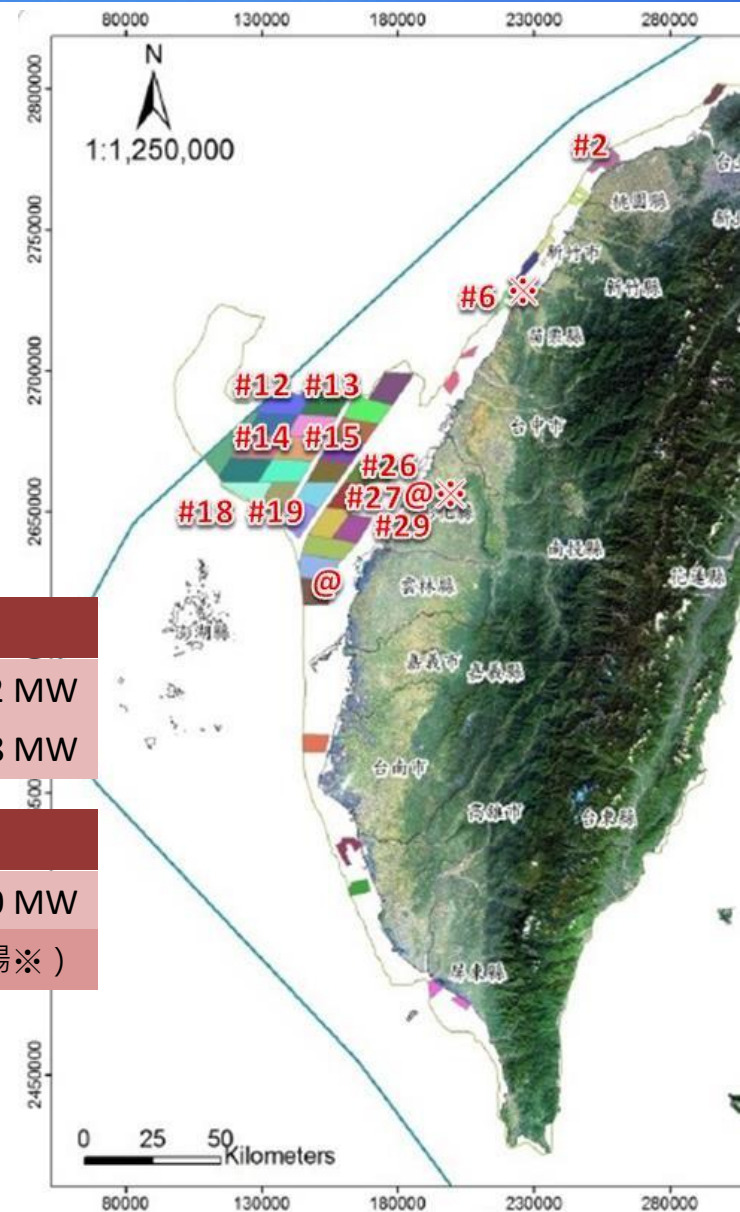
Swancor & Macquarie	
海能 #6	378 MW
海洋 (示範風場※)	

NPI	
海龍3號 #18	512 MW
海龍2號 #19	532 MW

CSC	
中能 #29	300 MW

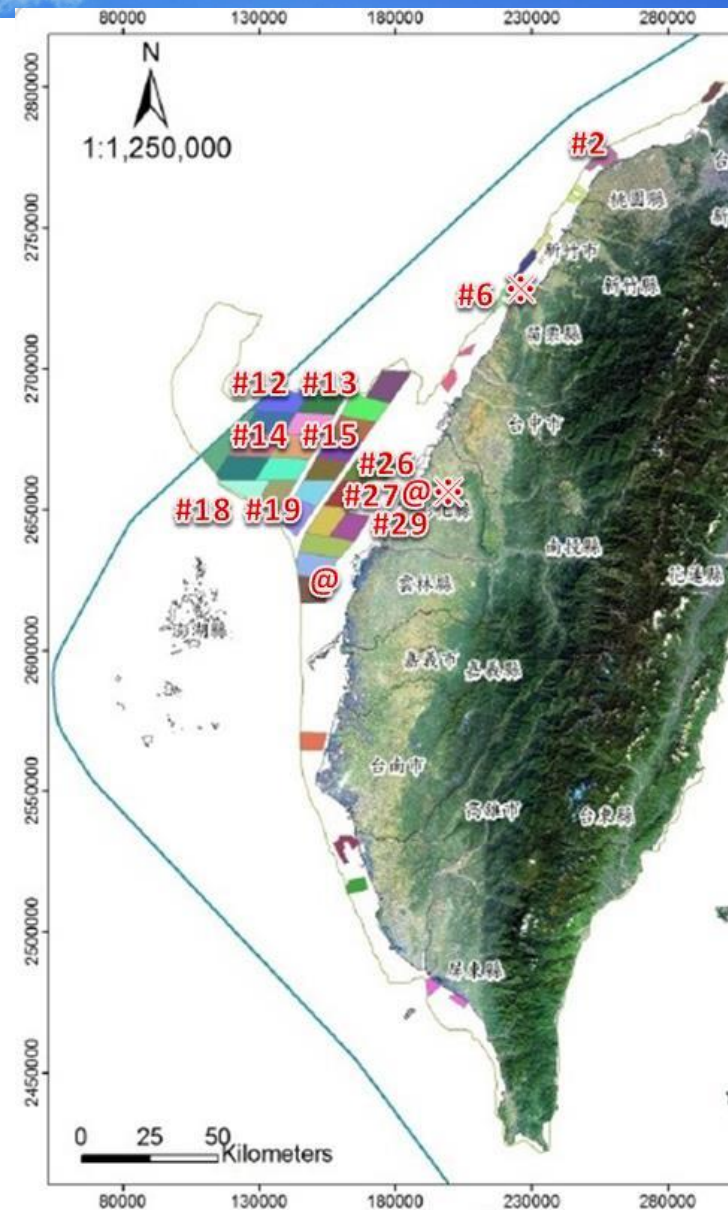
CIP	
彰芳 #27	552 MW
西島 @	48 MW

TPC	
台電 #26	300 MW
台電一期 (示範風場※)	



# 5.5 GW ?

Calculated with a wind  
turbine capacity of 6 MW,  
approximately 917 pcs





# Underwater foundation grouting material

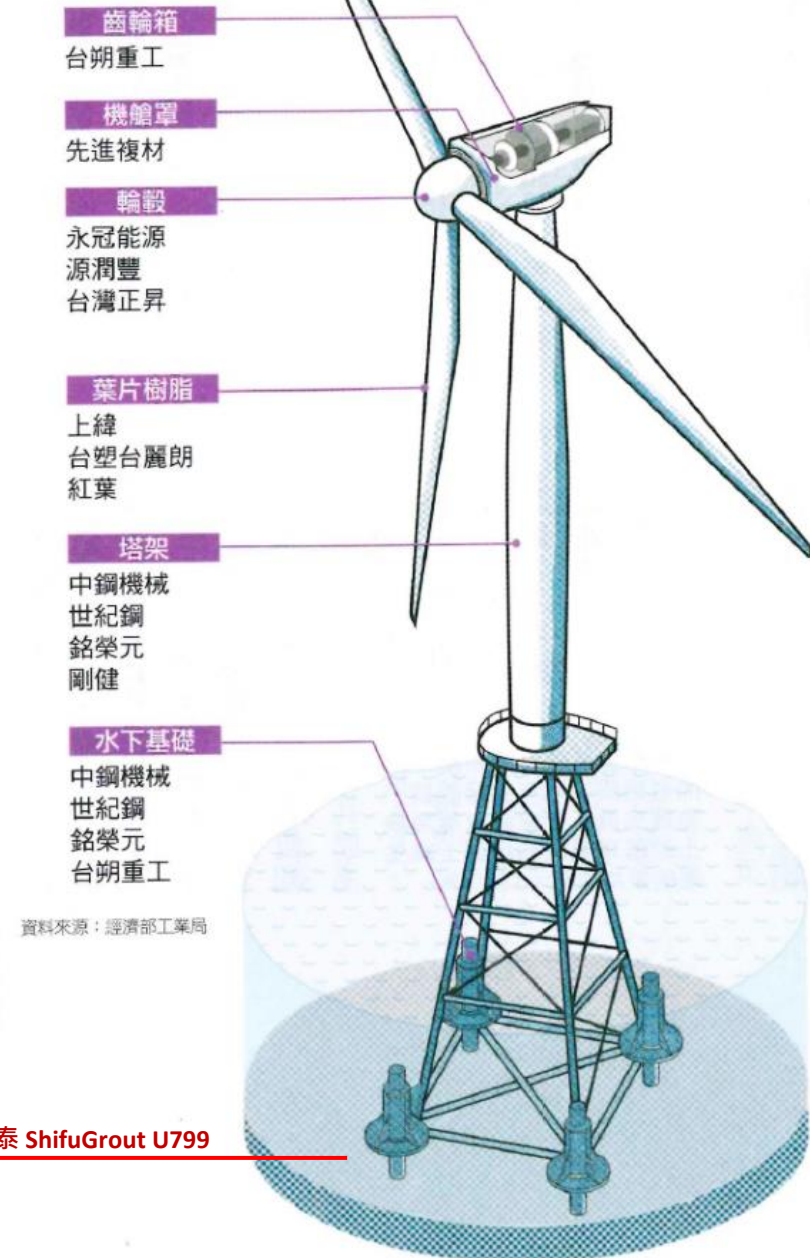
## ShifuGrout U799



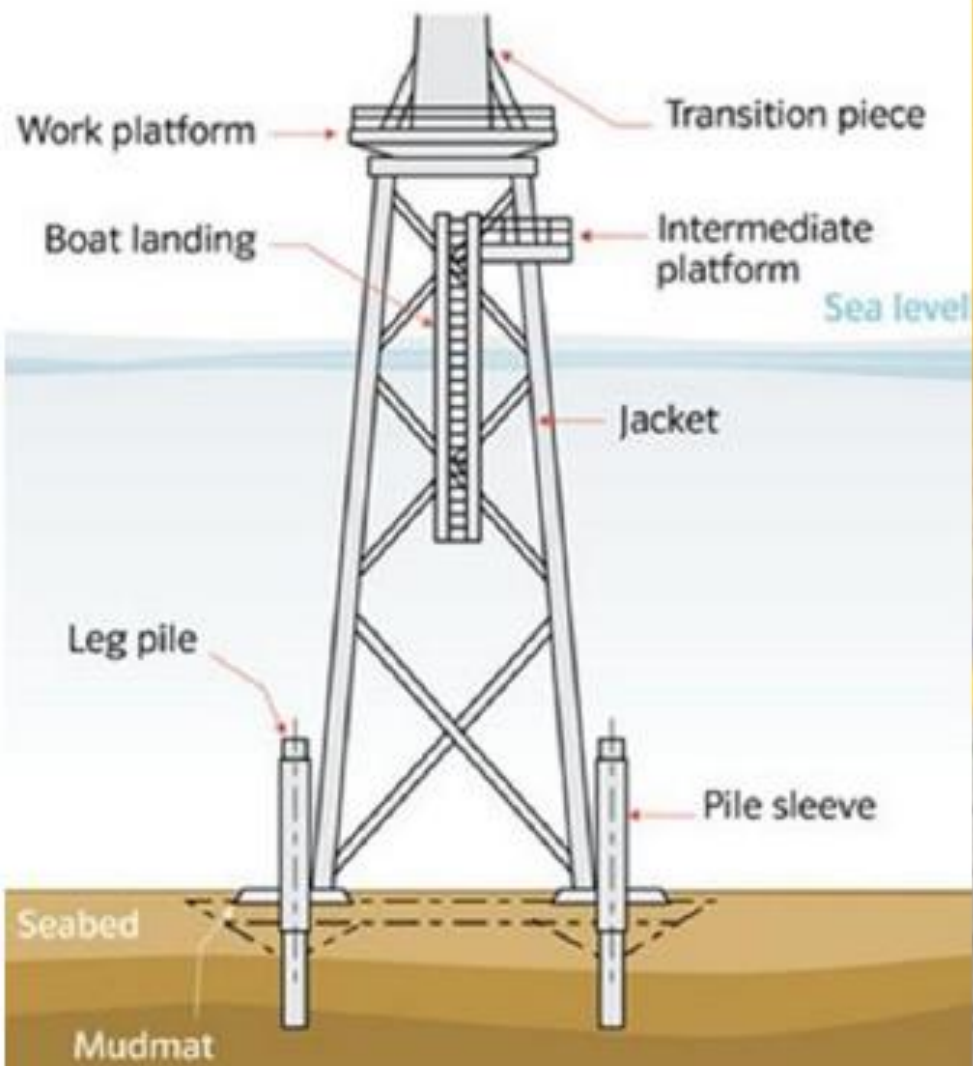
水下基礎灌漿材

潤泰 ShifuGrout U799

表1 台灣離岸風機  
供應鏈示意圖



資料來源：經濟部工業局







一般混凝土在水下施工時容易析離，  
有如奶粉碰到水會散開，  
U799水下施工時，  
接觸水時有如麻糬般的黏滯性，  
內聚力強不容易分散。

**耐久  
不析離**

**工作性**  
> 2hr

一般混凝土施工時間  
僅約1小時，  
U799可以維持2個小時以上  
的漿體流動性。

**即溶**

**早強**

1天 > 7,000 psi  
28天 > 18,000 psi

< 6分鐘 / 噸

U799具有高早期  
強度發展快速的特性，  
一般混凝土28天  
只有5,000psi抗壓強度，  
U799只需3天  
就有超過10,000psi以上  
的抗壓強度。

在低用水量  
(低水粉比)的情況下，  
一般一噸的混凝土  
需攪拌12分鐘才能分散完全，  
但U799只需6分鐘  
即可快速分散，  
有效縮短工作時間。

# AGENDA

---

About Ruentex Materials

Financial Overview

Operating Strategy

**Q&A**





RUENTEX

 Ruentex Materials Co., Ltd. (8463)

**End of the briefing  
Thanks for listening**

